



1930 South Germantown Road • Germantown, Tennessee 38138-2815 Phone (901) 757-7200 Fax (901) 757-7292 www.germantown-tn.gov

Industrial Development Board Thursday, March 22, 2012 – 5:30 p.m. Administration Conference Room Municipal Center, 1930 S. Germantown Road

- 1. Call to order
- 2. Establishment of quorum
- 3. Approval of minutes from the, December 8, 2011, meeting
- 4. Resolution to accept Bill of Sale from ThyssenKrupp Elevator Manufacturing, Inc. ("TKE") proposing to convey 2011 personal property additions, and to approve the proposed amendment to the Personal Property PILOT lease effective December 31, 2011, which includes such additions.
- 5. Discussion of the opinion letter from Shelby County concerning Germantown's reduction of West Fraser's PILOT benefit
- 6. Discussion of a PILOT Retention Policy
- 7. Discussion of a "clawback" provision for inclusion in future PILOT lease agreements
- 8. Other Issues
- 9. Adjournment