Germantown Athletic Club Advisory Commission Minutes

Tuesday – April 3, 2012 Great Hall – Conference Center

Members Present: Chairman Garth Thompson, Mr. Joe Denton, Mrs. Dee Dee Dunehew,

Mr. Ron Fittes, Mr. Jim Hastings, Mrs. Kristin New, Mr. Ron Rossman

and Mr. Ric Wolbrecht

Members Absent: Alderman Chism, Mr. Bill Erskine, and Ms. Kelly Nanney

City Staff Present: Mr. Phil Rogers, Ms. Carrie Corbett, and Ms. Debbie Powers

Guest: Mr. Carney Calcutt- Father

Mr. Conner Calcutt - Student, Boy Scouts of America

Ms. Cassidy Calcutt – Student

Call to Order

Chairman Garth Thompson called the April 3, 2012 meeting to order. The meeting was held in the Great Hall.

Approval of the Minutes

Chairman Garth Thompson asked for a motion to approve the minutes. Motion to approve the February minutes was made by Mr. Jim Hastings and seconded by Mrs. Kristin New and all were in favor.

Club Report:

Chairman Thompson opened the meeting introducing the guest at the meeting, Mr. Carney Calcutt, and his son, Conner who is a student and a Boy Scouts of America earning his Citizenship badge, along with his daughter Cassidy Calcutt.

Mr. Phil Rogers opened the Club reports discussing the Capital Improvements Projects for the next 3 years. Mr. Rogers stated he has taken his C.I.P. proposal to the Financial Advisory Commission, for the City of Germantown. He shared a report from Fabiano, Architects from New Jersey, who designed for the athletic club, a plan for the Club to better utilize its space.

Mr. Rogers stated the Club's goal is to utilize our space, and stay up to date in our industry. The Architects goal is to bring everything to a central location in the Club. He explained the Club has a lot of dull space not being utilized. Mr. Rogers gave a few examples of the proposed changes over the next 3 years:

- Add a new concierge desk along with the existing desk (To relieve bottlenecking)
- Add a new stairwell in the central area of the existing coffee area, and renovate the
 existing stairwell space for a spa area, and relocate the spin class to the upper area.
- Open up existing snack bar area and pro shop area, and relocate the cardio equipment
- Create new office space above court one of the gym, and use the current office space for expanding the cardio equipment area
- Section off court 1 of the gym floor for cardio activity rooms
- Use Activity room 1 for a soft yoga room
- Expand the Kid's Zone area
- Reorganize and expand the men's locker room area off the pool and fitness area

Members of the Commission asked if the Architects who designed these changes would be overseeing the projects, and offered suggestions for changes they would like to see in the locker rooms. Also Mr. Hastings suggested a turn style check-in for the handicap members. Mr. Rogers agreed they are entertaining ideas for the handicap access. Also, Mr. Rogers explained this is a government entity and everything goes out for bid, but he is sure the Architects would work with the contractors on the designs. He explained the project will be in 3 phases over the next 3 years at approximately a million dollars each year; this cost will be covered by funds in our depreciation account or working capital.

Kristin New and other members asked about hours of operations for the Club, and if the Club could open an hour earlier on Saturdays. Mr. Rogers responded that it didn't matter what hours we are open, he cannot please everyone. Virtually he has to look at the numbers, and make decisions on facts. He explained he looks at cost analysis, and ultimately we are in the business of making money. He looked at the check-ins for members over the year prior to opening at 7 a.m., only 4.8% of the members were using the Club between 5-7 a.m. when the Club was operating under the old hours of operation of opening at 5 a.m. He added of that 4.8%, 65% of those members were coming in after 6:30 a.m. Mr. Rogers and the Chairman reminded the members, the Commission members voted on this a year ago and it was a unanimous vote to accept the proposed hours of operations. Mr. Rogers explained if you look at the industry as a whole, we are still opening an hour earlier than the clubs around us that aren't open 24 hrs.

Well Works is the only other Club in the area that opens at 7 a.m. on Saturday. The reason the other clubs open an hour later is because it is not cost effective to open earlier.

Chairman Thompson added this issue was resolved by the Commission by a unanimous vote last year, and if members want to re-open this, it needs to be put on the agenda for next month.

Mrs. New agreed to drop the issue, since the hours of operation had been approved unanimous last year. The decision of last year stands.

Adjournment:

Meeting Adjourned